

New in cars+...

All Release Notices can be found at the online [cars+ Manual](#)

November Releases

- [A surcharge can be automatically added to all rentals with Pre-Paid Fuel](#)
- [Warning Percent changes to the Fleet Planning Calendar are now stored and can be easily reversed](#)
- [Pre-numbered Promo coupons can be tracked to prevent re-use](#)
- [An new audit report has been added to the Customer De-Dup logic](#)

Staff Pick

Our favourite change to cars+ this month is...



webRES can now automatically direct a site visitor to a mobile site (if you have one).

Keep all those customers when they visit your site!

Training

Fleet planning and allocation made simple for Station and Regional staff

webPLAN

Online training session **22 January**

[Register Online](#)

Webinar
Web-based seminars and live online educational presentations can submit questions, see slides while the speaker is presenting, and interact with the interactive elements - the a

On Line Training Sessions – webinars

by The Thermeon Training Team (Anne, Colista & Jo)

We are now a couple of months into the training webinars and we have had a tremendous response from both new and experienced users of cars+. Those attending the sessions are taking away some great tips and ways to improve to their business.



We have listened to your feedback, and with the start of a new year, we have developed a webinar schedule for you. Sessions run 45 to 60 minutes.

We will run the following sessions **every month**, during the **3rd week** of the month:

- ✓ **New Users:** Pointers and tips for new users
- ✓ **Reports:** Examining a few of the reports cars+ offers
- ✓ **New Features:** Keep up to date on new features

Within the **4th week** of each month there will be three sessions that will change each month.

January 2013

- ✓ **webPLAN** A windows based logbook which automatically populates as reservations and rentals are entered into cars+.
- ✓ **Upsell** At the time of pickup, selling the customer into a higher class of vehicle than was reserved.
- ✓ **Yield Managed Rates** which float up and down with demand (expected utilization). As expected utilization increases, the rates increase. Yield managed rates use the percentages maintained in the planning calendar (Class Availability).

February 2013

- ✓ **Non-revs** Logging vehicle movement when not on a rental agreement, including shuttling of vehicles between locations, bulk movement of vehicles, moving vehicles to an off site location, and logging vehicles that are at a repair shop.
- ✓ **Multiple Invoiced Rentals** Long Term rentals that will invoice on a monthly basis.
- ✓ **Data De-Duplication** Are there several customer records for the same person in your customer file? Learn how to use the data de-duplication logic to merge multiple customer records into a single record.



[Register online](#) now or go directly to our [training page](#) on Thermeon.com

cars+ Tips & Hints Did you know.....

... prepaid fuel can be configured to calculate the fuel charge **16** different ways? Fuel at Close can be configured **36** different ways? Do both, and cars+ can be configured to calculate fuel charges **576** different ways! Add to that the fuel card logic (as in Australia) and the system can do it **over 1,000** different ways.? [Learn how](#)

Colleagues,

Everyone at Thermeon would like to wish all of you a very Merry Christmas and a Happy New Year.

Thank you once again for your continued loyalty and we look forward to supporting your business throughout 2013.

For the majority of our clients, the next 2 weeks represent the biggest "spike" in rental business. Ops, Counter and Distribution Departments will be the ones under the most pressure. As ever, we urge the use of the Fleet Planning Calendar and webPLAN to help eliminate the guesswork involved in determining where to have fleet as the "spike" starts building!

Until 2013...

Merry Christmas

Andy
[Andy Thorburn](#), CEO

XML News

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